

# ASSET RENTAL

Powered by  
**INTEGR8 RENTAL**  
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## IMPROVE

Cash flow

## UPGRADE

At end of contract

## NO DEPOSIT

Required

## WHY BUY

When you can rent

## INNOVATION

Rent hardware, software & installation


## NO CAPITAL

Outlay



## OFF BALANCE SHEET

Expense



All managers are looking for ways to keep their operations cash positive. They are also tasked with keeping operations efficient and this calls for appropriate technologies. Buying ICT equipment, whether it be hardware, software or services, can be costly. By renting many companies are finding they can enjoy the latest technologies and keep their debt to equity ratios attractive.

### WHY BUY WHEN YOU CAN RENT

ICT equipment is a depreciating asset and due to the nature of the ICT business, equipment becomes redundant faster than you can write it down.

### BENEFITS OF RENTING

Rental means no reduction in available cash or increase in liabilities. There is a superior return on assets and improved cash flow. Asset management is a breeze and refresh cycles become shorter and more predictable.

### NO DEPOSIT REQUIRED

No cash outlay necessary. Integr8 can structure payment deals between 24 to 60 months and this includes VAT, which is calculated over the loan term and factored in to the monthly installments.

### YOU CHOOSE WHAT REMAINS

At the end of the rental period you have the option of returning the equipment or continuing with the rental.

### WHAT CAN YOU RENT

All components of your ICT solution can be rented under one agreement. This is a bold move away from traditional financing as most institutions won't finance software. Integr8 also understands that labour costs can be a great inhibitor to tech refreshes or upgrades and we have structured deals that include these costs as part of your annuity payments.

### VENDOR INDEPENDENT

Integr8 prides itself on delivering the most appropriate technology for each situation. We are vendor agnostic and while we will recommend the smartest, most cost effective solution, we will never prescribe equipment or software.

### PAYMENT STRUCTURE

Payments can be made on a monthly or quarterly basis. These can be fixed for the entire contract period or linked to the prime interest rate and fluctuate accordingly.

### RESPONSIBLE RECYCLING

Integr8 is constantly assessing its own carbon footprint and will ensure that all equipment returned at the end of its lifecycle will be responsibly recycled or destroyed.